

### WHY PARTNER WITH EDGEPOINT?

- We follow a time-tested approach to delivering strong long-term investment returns
- We believe investors are best served by investment-led companies
- We understand the importance of low fees

### TOP 10 HOLDINGS

Company	Description	Market cap <sup>2</sup>	% of portfolio
<b>1 Wells Fargo &amp; Co.</b>	A top U.S. bank and diversified financial services company offering insurance and investment management	Large	6.43%
<b>2 Ryanair Holdings PLC, ADR</b>	Europe's largest domestic carrier by passengers flown, providing low-fare, no-frills flights to over 150 locations	Medium	6.01%
<b>3 WellPoint Inc.</b>	Largest provider of health care insurance in the U.S., offering a wide spectrum of managed plans to individuals, employers and Medicaid recipients	Large	5.94%
<b>4 International Game Technology</b>	World's largest casino gaming machine manufacturer. Also designs casino management software and customer relationship management (CRM) systems	Medium	5.70%
<b>5 The Progressive Corp.</b>	Property-casualty insurance company based in the U.S.	Large	5.20%
<b>6 International Rectifier Corp.</b>	One of the largest makers of semiconductors that allow for more efficient power use in automobiles, computers, consumer appliances and military devices	Medium	4.31%
<b>7 Altera Corp.</b>	Leader in custom logic solutions specializing in R&D of programmable logic devices (PLDs) used in communications networks, consumer electronics and industrial equipment	Large	3.83%
<b>8 JPMorgan Chase &amp; Co.</b>	One of the largest U.S. financial services firms and a leader in investment banking, asset management and private equity	Large	3.71%
<b>9 Alere Inc.</b>	Offers professional and consumer rapid diagnostic tests and the First Check brand of drug testers	Medium	3.48%
<b>10 SemGroup Corp., class A</b>	Purchases, sells, processes, transports and stores energy including crude oil, natural gas and asphalt	Medium	3.45%
<b>% of portfolio</b>			<b>48.06%</b>

### INVESTMENT TEAM

Tye Bousada, CFA  
 Ted Chisholm  
 Geoff MacDonald, CFA  
 Frank Mullen, CFA

### PORTFOLIO INFORMATION (Series A)

Inception	November 17, 2008	
Total assets (all series)	\$987.0 million	
MER	2.26%	
Category	Global Equity	
Min. investment	\$15,000	
Distribution frequency	<b>Income</b>	<b>Capital gains</b>
	Annually	Annually
Risk profile	Low ◀.....●.....▶ High	
Portfolio code	<b>Type</b>	<b>Fund code</b>
	Front end	EDG100
Number of holdings	<b>Equity</b>	<b>Fixed-income issuers</b>
	34	0
Weighted-ave. market cap <sup>1</sup>	\$29.3 billion	

### INVESTMENT APPROACH

Our approach is deceptively simple. We buy high-quality, undervalued businesses and hold them until the market fully recognizes their potential. This requires an ability to think independently and a commitment to the thorough research required to uncover opportunities the market doesn't fully appreciate.

We believe the best way to buy a business at an attractive price is to have an idea that isn't widely shared by others – what we refer to as a *proprietary insight*. We focus on companies with strong competitive positions, defensible barriers to entry and long-term growth prospects that are run by competent management teams.



## EDGEPOINT OF VIEW

**Sector breakdown:** This is provided only because the industry feels it helps explain portfolio diversification and risk. We believe risk is best managed by diversifying by business idea and viewing risk as the potential for permanent loss of capital rather than using traditional sector allocations

**Country breakdown:** Noticeably absent from this document is a breakdown by country. We don't believe a company's head office location provides any insight into its economic exposure

**Risk profile:** Risk is typically defined as standard deviation or volatility compared to an index. While we follow this methodology due to regulatory requirements and classify the portfolio risk as moderate, we view real risk as the potential for a permanent loss of capital. By this measure, we believe portfolio risk is further reduced

**Investment results:** We measure investment success over periods of ten years or more and believe it takes considerable skill to consistently add value over the long term. As such, we place little value in the short-term investment results shown

**MER:** Effective July 1, 2010, HST came into effect increasing the sales tax portion of the Series A MER to approximately 0.26%. Taxes are the largest component of the Portfolio's operating expenses

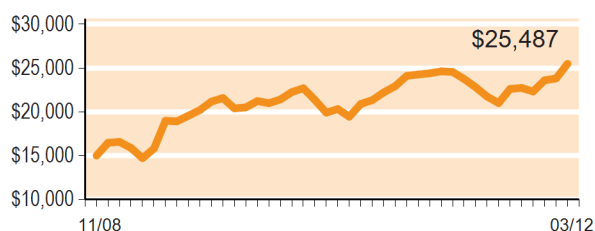
**Low-cost operation:** By having higher minimum investment requirements, a focused product offering and no expensive marketing campaigns, we're able to pass on savings to our investors through lower MERs, ultimately resulting in higher investment returns

**Portfolio:** We use "portfolio" rather than "fund" because we believe this better represents the diversification our products offer

**Alignment:** EdgePoint employees are our single-largest investor

SECTOR	
Information Technology	24.92%
Health Care	17.71%
Industrials	14.29%
Consumer Discretionary	11.87%
Cash and Other Net Assets	7.76%
Banks	6.43%
Insurance	5.20%
Media	4.65%
Diversified Financials	3.71%
Energy	3.45%

## GROWTH OF \$15,000 SINCE INCEPTION (Series A)<sup>3</sup>



## SUITABLE FOR INVESTORS WHO:

- Have a minimum investment horizon of at least five years
- Want a core investment that offers the potential for long-term growth
- Seek investments in global companies

## INVESTMENT RESULTS (EdgePoint Global Portfolio, Series A)

	YTD	1-year	2-year	3-year	Since inception <sup>3</sup>	2011	2010	2009	2008 <sup>4</sup>
<b>Portfolio</b>	14.18%	4.47%	7.03%	17.28%	17.05%	-2.66%	8.02%	28.17%	10.42%
<b>Index<sup>5</sup></b>	9.61%	3.57%	5.93%	11.21%	9.36%	-2.66%	6.23%	13.09%	7.04%

<sup>1</sup> In C\$; excludes fixed income and cash.

<sup>2</sup> EdgePoint defines market capitalization as follows: Small <\$1B, medium \$1 – \$10B; large >\$10B (C\$).

<sup>3</sup> November 17, 2008.

<sup>4</sup> Partial-year return calculated from Portfolio start date through year-end.

<sup>5</sup> MSCI World Index (C\$).

Source: Fundata Canada Inc.

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